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Introduction

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Areas of Service
Due Diligence for:

- Property Tax Expenses
- Property Tax Incentives
- Real Estate Assessment Review & Appeal Management
- Personal Property Consulting
- National Real Estate Portfolio Support

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Did You Know...

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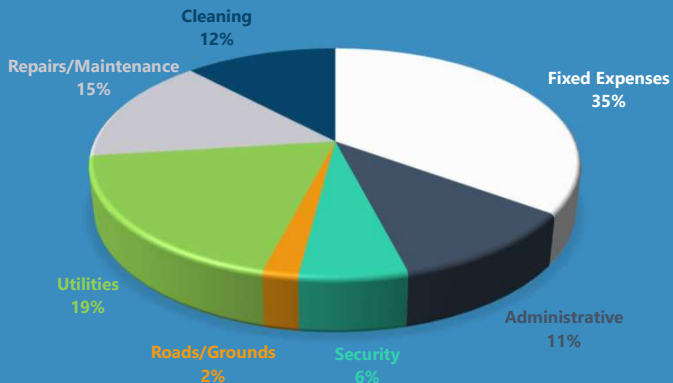
Abraham Lincoln, before becoming the 16th President, was an Illinois property tax consultant.


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Property Tax


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PRIVATE SECTOR OFFICE BUILDING EXPENSE RATIO

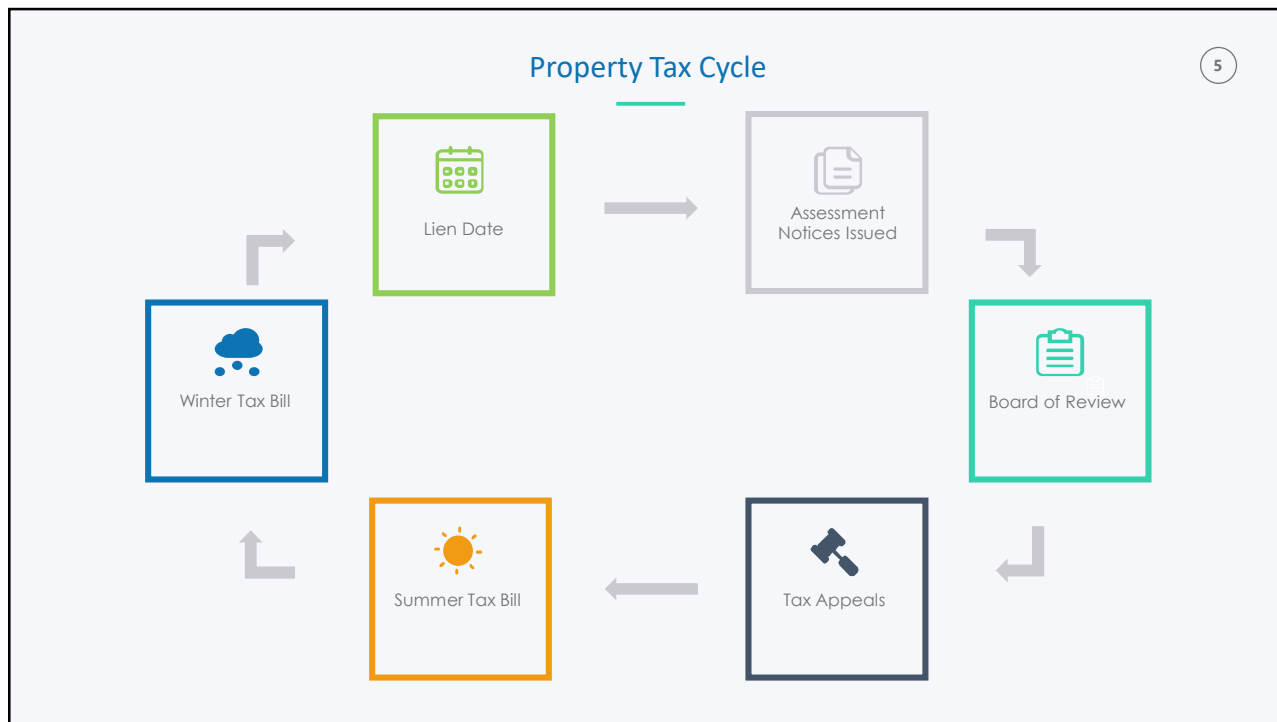


 One of the largest fixed expenses for businesses

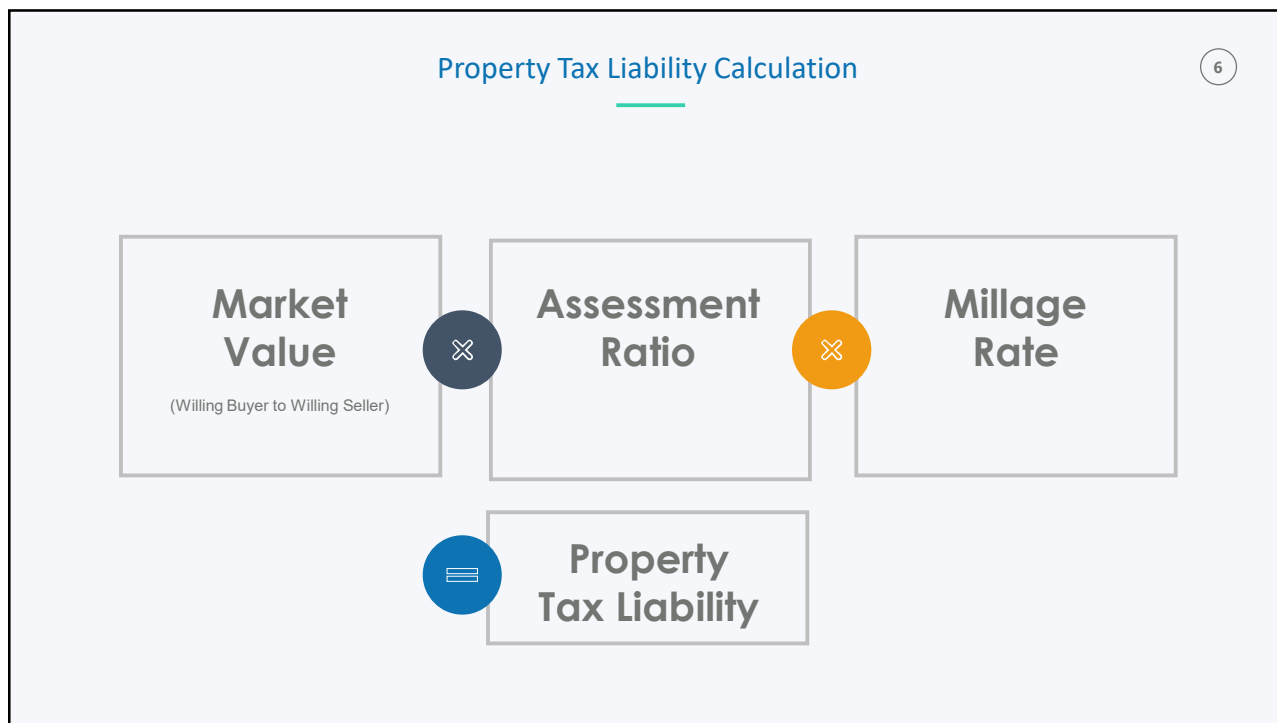
 In some industries, it accounts for 75% of fixed expenses

 \$560B industry

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Real Property

Assessor Role

Determine the fee simple market value as of a lien date

Remember: Cost does not equal value

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Real Property

Taxpayers have options

- Review the Assessment Notice on an annual basis
- Record Cards are public information
- Many clients are aware of neighbor's and competitors

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Real Property

Perform an annual property tax review

- Recommending a review enhances your position
- We review complimentary
- We handle many cases on a percentage of savings
- Deadlines
 - Michigan - ~~May 31st~~ July 31st for commercial and industrial property

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Real Property

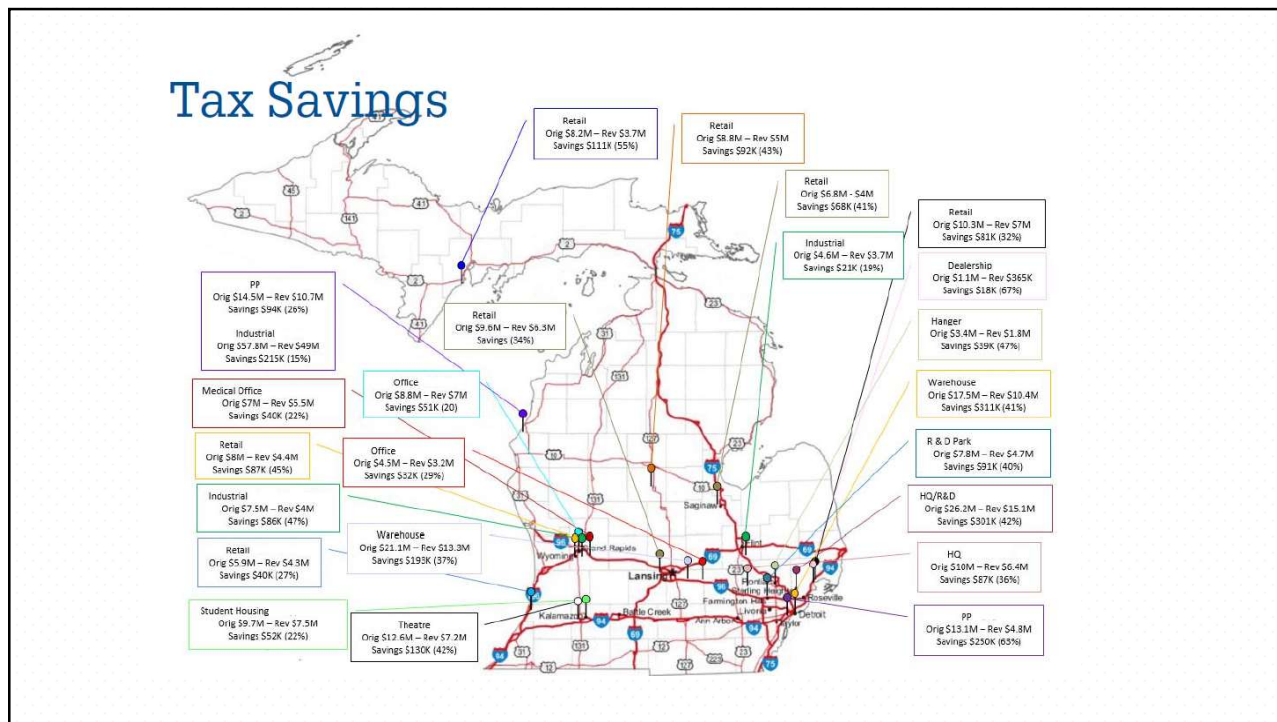
If you or your clients have

- New construction
- Expansion
- Renovation or reorganization

consider Abatements/Incentives

These all have economic benefit to the community and tax saving strategies may be available.

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Who has the first question?

12

Five large, colorful question marks are arranged horizontally. From left to right, they are teal, orange, light green, dark blue, and blue.

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